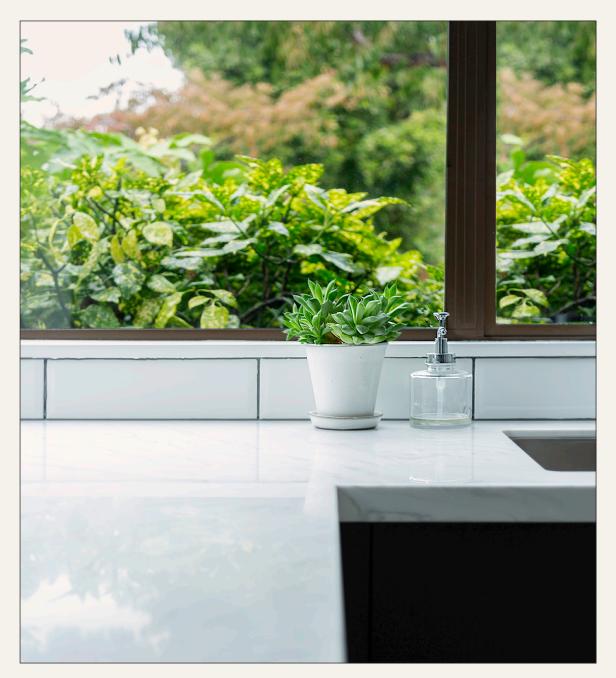




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#### INITIAL MEET UP

So, you found us and you're thinking Stella might be the company to make all your kitchen and interior dreams come true. First what we like to do is get to know one another either over a cup of coffee if you're local (our shout), or over the phone or zoom.

No specifics this time - just the size and scope of your project. Make sure all the dates line up for both parties and what you were wanting SDC to do for you.

### DESIGN FEE OUTLINE

After our first meet up Sophie can go away and come up with her fee for your particular project. This fee is based on the size and scope of your specific project or projects - every job is different. This will be emailed to you with an outline of what you discussed in your meet up and what you're getting once you pay that design fee. Once the design fee is accepted and paid in full then it's time to set up your first appointment to discuss your design in detail.

## FIRST APPOINTMENT - DESIGN PROCESS BEGINS

Now it's time for the fun stuff, time to discuss in detail what you are wanting in your space. This is a time where Sophie will ask a lot of quite specific questions about how you work in your kitchen now and how you want to work within your new space. The questions range from work flows and storage to styling, aesetics, colours and look. This is a time to work together and be collaborative, if you're unsure about something, Sophie will be able to suggest ideas.

A full measure (if renovation) and pictures will be taken. This appointment will take place in your home if you are renovating your current space OR in the Stella Design Co studio at 199A Wicksteed St, Whanganui.

#### NOTES FOR FIRST APPOINTMENT

- Budget for your project will be discussed at this appointment. It's
  very important that you have an idea of your budget for the project
  before Sophie begins to design. It doesn't need to be an exact
  figure, but it is needed for the best design outcome.
- The design process will take 10 days 2 weeks depending on Sophies workload and when she can begin work on your space.
- It is helpful to have images of kitchens that you like. SDC has an extensive range of categorised inspirational images on their Pinterest page for you to look at if that helps.
- This appointment can take anywhere from 1 hour 2+ hours depending on the size of the job.
- · All decision makers should be at this appointment



## PRESENTATION OF DESIGN

Now it's for the super exciting stuff, time to see your new kitchen or interior space!!

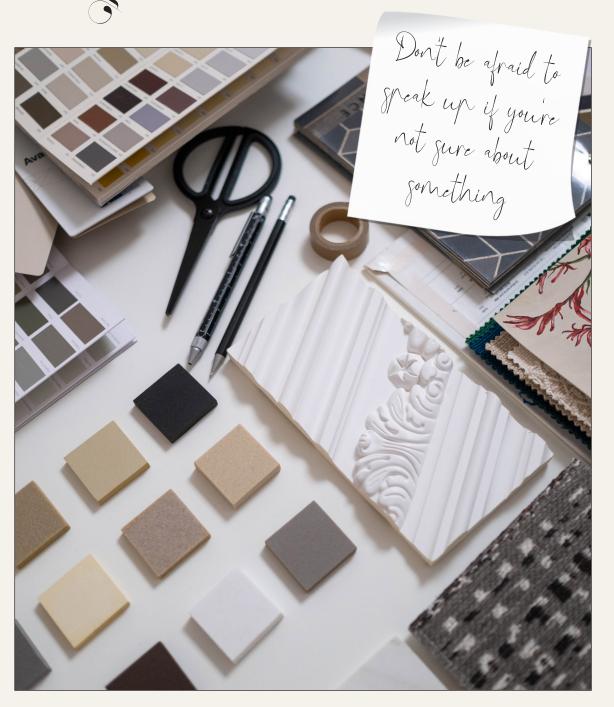
Sophie would have spent the last couple of weeks working on your project. Designing and finessing from her first concepts. Depending on your job she may have one design for each space, or she could have variations on the same design or a couple of completely different designs for you to discuss.

This appointment will be held at Stella Design Co studio in Whanganui, and she will have full A3 plans of the space(s) images that will be shown on a TV monitor, as well as samples of the surfaces she has selected.

This again is a collaborative appointment; she will take her time at explaining each design and why she has designed it that way at any time you can ask questions or discuss a certain component.

#### NOTE FOR FIRST PRESENTATION

- Nothing at this point is set in stone or final. There is still room to
  move and change, it may change your price up or down, but the
  design is not final this is the time to collaborate and make it the
  best design outcome for your space.
- If we don't quite get, there in the 1st presentation and changes need to be made, these changes will be made in a timely manner and another presentation will be scheduled
- The quote for the kitchen from the joiner will be passed onto you from Sophie once all changes are approved.







#### DESIGN APPROVED

You've poured over the design with Sophie and made your final decisions on how you want everything to look and feel and the design is set and accepted.

If you are using Stella Design Co for design only this is the point where your designs will be passed to you to take away to your chosen joiner to carry on the process. Otherwise once you accept your quote your install date will be firmed up and a 50% deposit invoice will be sent through for you to pay within 2 days of accepting the quote.

Now the countdown for install day is on...

#### CHECK MEASURE

This appointment is crucial for the design and making sure everything is going to fit and work the way it was designed. The joiner who will be building your kitchen will come and asses the space and check off all the relevant measurements. They will speak to you about the install day and how that will run.





# SUB TRADES CHECK LIST

If it hasn't already been discussed, you will need to think about the following things (if applicable for you job). Most kitchen jobs will need most of the below sub trades involved.

This check list is for you to have and populate with your subbies and put on your fridge so you can contact them easily.

JOINER/KITCHEN	PLUMBER	TILE SHOP + TILER OR
MANUFACTURER	NAME	GLASS SPLASHBACK
NAME	PHONE	NAME
PHONE	EMAIL	PHONE
EMAIL	ELECTRICIAN	EMAIL
BUILDER	NAME	PAINTER/DECORATOR
NAME	PHONE	NAME
PHONE	EMAIL	PHONE
EMAIL	FLOORING	EMAIL
	NAME	
	PHONE	
	EMAIL	



## FINAL PLANS + PREPARATION FOR ORDERING

The next step is very important as this is where there is no turning back. Your plans will be finalised from the check measure and all colour decisions, handles, benchtop etc need to be decided so that the joiner can move forward and place your order with all the applicable suppliers.

These decisions should already be decided (because they could affect your price) however if you were tossing up between 2 different handles or cabinet colours, we need that to be finalised at this point so the order can be placed to meet your install date.

Final plans can be sent to any of your sub trades so they can map out plumbing and electrical requirements for your job.

Depending on the closeness of your install date you won't hear from Sophie for a few weeks, contact her with queries at any point of course or pop into the studio but there are no more appointments needed until your install day.

## KITCHEN BUILDING THINGS ARE GETTING REAL!

All your kitchen aspects have arrived at the joiner's factory and your install date may be a couple of weeks away and the joiner will begin construction of your job. Sophie will view your kitchen a few times during this process just to check things off – and if you want, she is happy to send you progress shots. There will be a point in the building that you the client can come and have a walk through if you would like.



#### INSTALL DAY

#### TODAY IS THE DAY

By your install day you would've already had quite a bit of action happening at your space. Your old kitchen (if reno) would have been ripped out and pre plumbing and electrical work would have been carried out, and maybe a first coat of paint rolled on the walls.

#### The install day should consist of the following

- Your installer and kitchen should be delivered in the morning – expect an installer van and a large delivery truck with your kitchen.
- · They will load out the kitchen into your space
- The Installer will organise their tools and may set up an area for him/her to do some sawing etc outside
- · Install will begin
- The installer will work efficiently as they can, and your install will take 1-3 days depending on your kitchen size and complexity.
- At the end of each day the installer may leave some gear and some pre cut items in a corner somewhere out of the way.



#### BENCHTOP INSTALL

#### Formica/Laminate

If you have a Formica or laminate top, then this should be installed within the 1-3 days of your kitchen install (depending on if your colour is readily available). For kitchens that contain lots or angles or the BT is going into a window area or is particularly complex these tops will need to be templated and there will be some time between your kitchen install and the benchtop being installed.

## Solid surface benchtop – Engineered Stone, Granite, Acrylic and stainless steel.

These benchtops need to be templated. You will be given a date by the benchtop installer that they will come to template and measure the exact space for your solid benchtop (normally towards the end of the kitchen install). Once this is done, they will send a BT plan to the kitchen joiner, and they will sign this off on your behalf and a BT install date will be given to you. You do not need to be home for this, but the installers need access to your home. A solid benchtop will be installed up to 10 working days after the template – this timeframe can be longer especially during December and January.

#### **Finishing**

Once the benchtop is installed the joiner can come back and finish off anything that needs fixing up or finishing off. Install of benchtop pantries can only be done once the benchtop is installed.





## AND JUST LIKE THAT, YOU'RE IN YOUR BEAUTIFUL NEW SPACE...

### KITCHEN DONE

You're all done all the final finessing is finished and your benchtops are on. It sometimes can be a couple of weeks of interruption, but it will be so worth it in the end.

Sophie will be involved in the install and pop her head in to check on progress but once the kitchen is all done she will arrange an appointment with you to come and see the kitchen in its entirety and discuss the process and spend some time in your new space.

### PHOTOGRAPHY

Sophie is always trying to build her portfolio to show clients all of the kitchens she has designed. Of course if it is OK with you, she would love to be able to come and style your space and take photos herself or have a professional take them for her.







### CONTACT ME

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Enjoy your new space! Cophie xx



